



“IES has done a great job in the past for us, from ISO, to Lean, to SPC problem solving. They have a wide portfolio of instructors and create an atmosphere that’s conducive to learning. They keep my guys’ attention.”

—Rocky Carpenter, Operations Manager
Southern Fabricators, Inc.

Improve Processes. Enhance Performance. Drive Results.

Industry Expansion Solutions (IES) is the engineering-based, solutions-driven, client-focused unit of NC State University. Our broad portfolio and deep industry expertise help organizations grow, innovate and prosper. Our extensive partnerships with business, industry, education and government generate a unique culture of collaboration that provides access to cutting-edge expertise, research, and technology.

We serve clients at every level of their organization, no matter what the challenge. We focus on delivering practical and enduring results and equipping our clients to grow and lead.

IES began making an impact on North Carolina’s economy sixty years ago by promoting the idea that research and experimental ventures with industries could help the state’s businesses achieve economic success. We continue to turn that idea into reality, and the results are notable. Since 2000, IES has created \$2.9 billion in added income to the North Carolina economy.

Leverage Our Sixty Years of Experience.

IES serves diverse clients in a multitude of industries ranging from small-to medium-sized manufacturing organizations, hospitals, education and research institutions, military and public sector.

Established in 1955 to help North Carolina industries grow and prosper, IES has been guiding businesses toward success for sixty years. Our leading experts and industry specialists engineer solutions to increase productivity, promote growth and enhance performance.

“Today, our company is stronger than it’s ever been and proud to be 100% employee-owned. With the help of IES, we have expanded all aspects of our operations and have grown to employ 225 associates, with more to be added by year’s end. We look forward to the future and working to transform our company to ensure long term sales and profitability.”

—Steve Early, CEO
Cross Company



Industry Expansion Solutions

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Discover Our Complete Set of Solutions.

We engineer success for businesses one solution at a time by understanding our partners, crafting meaningful and sustainable solutions, and inspiring continuous learning. Through our tailored programs and research-based, time-tested methodologies, we provide solutions to assist in strategic direction, improve performance and processes and address top line growth. We collaborate with clients to develop and implement comprehensive solutions across:

- › Continuous Improvement
- › Evaluation and Assessment
- › Growth and Innovation
- › Health and Safety
- › Instructional Design
- › Professional Learning
- › Resource Development
- › Strategic Positioning and Management
- › Environment and Energy

Why Partner With IES.

- › We are an accountable partner with a passion for customer service
- › You gain access to solutions that will enable you to improve competitiveness, increase market share and shorten time to market
- › Our people are innovative, creative problem solvers who drive results
- › We listen to you and offer flexible solutions to meet your needs

Organizations that work with us realize bottom line results including cost savings, optimized resource use and improved operational efficiencies.

Grow Your Business With Confidence. Contact Us Today.

Visit our website: www.ies.ncsu.edu to find the IES Regional Manager nearest you. Contact us by phone: 1.800.227.0264 or email: iesservices@ncsu.edu

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